

100% FIBER-OPTIC BUSINESS SOLUTIONS

EASY.
SMART.
POWERFUL.

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Fiber Optic Internet, TV and Phone

MetroNet Proposal

City of Plano, IL
Fiber Internet and Television Services

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THE POWER OF FIBER

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City of Plano, IL
Attn: Mayor Bob Hausler
17 E. Main Street
Plano, IL 60545

Dear Bob,

MetroNet is pleased to submit this proposal to the City of Plano, IL for Fiber based Internet and Television services at seven (7) city locations.

MetroNet is a 100% fiber to the premise (FTTP) provider offering a state of the art all fiber network to both residential and business customers. Because of this and MetroNet's exemplary customer service, it is uniquely poised to provide customers with exceptional quality telecommunications solutions now and well into the future.

The MetroNet team is comprised of sales professionals and technical resources committed to designing personalized solutions that are fully compatible with your needs. From sales, to technical and installation support, our dedicated and customer-centric associates will be there to assist with your needs in a timely manner.

Because of the size and structure of both our footprint and senior leadership team, MetroNet is strategically aligned to act swiftly on new opportunities as well as capitalizing on ongoing infrastructure investments. As our company evolves, our customers will always remain at the center of its decisions. At MetroNet, serving with passion means providing a superior level of customer service, innovative technologies and implementing customer centric solutions.

We thank you for the opportunity to review our proposal and look forward to the next step in this process. Should you have any questions, please reach out to me directly.

Sincerely,

Darci Moore
Enterprise Account Executive - GEM
(507) 990-3284
darci.moore@metronetinc.com

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Company Overview

MetroNet is a fiber to the premises (FTTP) provider offering a state of the art all fiber network along with unparalleled local customer service to both business and residential customers.

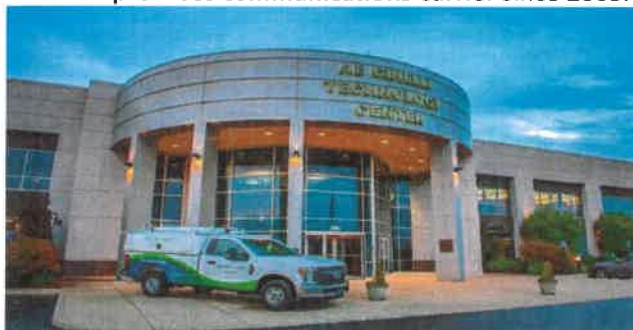
Because of this and MetroNet's exemplary customer service, it is uniquely poised to provide our customers with the best available Telecommunications solutions now and well into the future.



MetroNet's product portfolio is flexible, scalable, cost effective, and, most importantly, future proof.

MetroNet's currently services 80+ communities throughout Illinois, Indiana, Iowa, Minnesota, Michigan, and Kentucky with an all fiber to the premises infrastructure used to provide all of our services.

MetroNet has been a fiber to the premises communications carrier since 2005.



MetroNet Headquarters

Our solutions include:

- An all fiber infrastructure delivered directly to a home or business, not the curb or pedestal.
- Fiber Internet connections in a multitude of symmetrical speeds.
- Stunning IPTV in Ultra HD/Standard definition with multiple channel lineups to choose from.
- Clear and reliable phone service including POTS, PRI, SIP, and Long Distance
- Fiber WAN solutions designed to connect multiple locations privately and securely.
- A Hosted phone system (PBX) equipped with a Metaswitch feature server and Polycom hardware.

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Network Support

MetroNet's highly trained engineers, maintenance and monitoring personnel oversee all aspects of the network. This service maintenance capability is provided at no additional charge, so there are no service dispatches or other ancillary charges related to maintaining your services.

Our services are highly reliable and supported 24x7x365 by our Network Operations Center (NOC). However, in the event of an interruption of service, repair calls will be directed to a toll-free number answered by our NOC 24 hours a day, 7 days a week, and 365 days a year.

Additionally, we take this level of service one-step further with our local offices and market based associates. We staff our local markets with highly trained associates and field technicians who provide an unequalled level of service.



MetroNet Network Operations Center

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Pricing Option 1

City Hall - 17 E. Main St., Plano, IL 60545

Service	Quantity	Unit Cost	Monthly Cost
100Mb/100Mb Business Fiber Internet	1	\$99.95	\$99.95
Managed Zyxel Router	1	\$9.95	\$9.95
Managed Wi-Fi Access Points	2	\$14.95	\$29.90
Ability to set up Internal and Guest Networks	2 networks	\$0.00	\$0.00
Basic IPTV with 1 Set Top Box	1	\$0.00	\$0.00
Total			\$139.80

Amtrak Depot - 101 W. Main St., STE 2, Plano, IL 60545

Service	Quantity	Unit Cost	Monthly Cost
50Mb/50Mb Business Fiber Internet	1	\$99.95	\$89.95
Zyxel Managed Wi-Fi Router	1	\$9.95	\$9.95
Basic IPTV with 1 Set Top Box	1	\$0.00	\$0.00
Total			\$99.90

Police Station - 111 E. Main St., Plano, IL 60545

Service	Quantity	Unit Cost	Monthly Cost
100Mb/100Mb Business Fiber Internet	1	\$99.95	\$99.95
5 Static IP Addresses (/29)	1	\$20.00	\$20.00
Zyxel Managed Wi-Fi Router	1	\$9.95	\$9.95
Basic IPTV with 1 Set Top Box	1	\$0.00	\$0.00
Total			\$129.90

Water Treatment Facility – 1001 S Hale St., Plano, IL

Service	Quantity	Unit Cost	Monthly Cost
50Mb/50Mb Business Fiber Internet	1	\$89.95	\$89.95
Zyxel Managed Wi-Fi Router	1	\$9.95	\$9.95
Basic IPTV with 1 Set Top Box	1	\$0.00	\$0.00
Total			\$99.90

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Pricing Option 1 (continued)

Well House Facility - 401 Kristen St., Plano, IL 60545

Service	Quantity	Unit Cost	Monthly Cost
30Mb/30Mb Business Fiber Internet	1	\$69.95	\$69.95
Basic IPTV with 1 Set Top Box	1	\$0.00	\$0.00
Total			\$69.95

Mill House Water Facility - 751 E. Main St., Plano, IL 60545

Service	Quantity	Unit Cost	Monthly Cost
30Mb/30Mb Business Fiber Internet	1	\$69.95	\$69.95
Total			\$69.95

City Garage - 730 E. Main St., Plano, IL 60545

Service	Quantity	Unit Cost	Monthly Cost
100Mb/100Mb Business Fiber Internet	1	\$99.95	\$99.95
Zyxel Managed Wi-Fi Router	1	\$9.95	\$9.95
Basic IPTV with 1 Set Top Box	1	\$0.00	\$0.00
Total			\$109.90

Option 1- Total combined charges for the seven (7) City of Plano locations listed above = \$719.30/month

Please Note:

- All prices quoted above are before applicable Federal and State taxes.
- Three (3) year term agreement required.

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Pricing Option 2

City Hall - 17 E. Main St., Plano, IL 60545

Service	Quantity	Unit Cost	Monthly Cost
100Mb/100Mb Business Fiber Internet	1	\$99.95	\$99.95
Managed Zyxel Router	1	\$9.95	\$9.95
Managed Wi-Fi Access Points	2	\$14.95	\$29.90
Ability to set up Internal and Guest Networks	2 networks	\$0.00	\$0.00
Basic IPTV with 1 Set Top Box	1	\$0.00	\$0.00
Total			\$139.80

Amtrak Depot - 101 W. Main St., STE 2, Plano, IL 60545

Service	Quantity	Unit Cost	Monthly Cost
50Mb/50Mb Business Fiber Internet	1	\$99.95	\$89.95
Zyxel Managed Wi-Fi Router	1	\$9.95	\$9.95
Basic IPTV with 1 Set Top Box	1	\$0.00	\$0.00
Total			\$99.90

Police Station - 111 E. Main St., Plano, IL 60545

Service	Quantity	Unit Cost	Monthly Cost
100Mb/100Mb Dedicated Fiber Elite with SLA	1	\$500.00	\$500.00
5 Static IP Addresses (/29)	1	\$20.00	\$20.00
Zyxel Managed Wi-Fi Router	1	\$9.95	\$9.95
Basic IPTV with 1 Set Top Box	1	\$0.00	\$0.00
Total			\$529.95

Water Treatment Facility – 1001 S Hale St., Plano, IL

Service	Quantity	Unit Cost	Monthly Cost
50Mb/50Mb Dedicated Fiber Elite with SLA	1	\$400.00	\$400.00
Zyxel Managed Wi-Fi Router	1	\$9.95	\$9.95
Basic IPTV with 1 Set Top Box	1	\$0.00	\$0.00
Total			\$409.95

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Pricing Option 2 (continued)

Well House Facility - 401 Kristen St., Plano, IL 60545

Service	Quantity	Unit Cost	Monthly Cost
30Mb/30Mb Business Fiber Internet	1	\$69.95	\$69.95
Basic IPTV with 1 Set Top Box	1	\$0.00	\$0.00
Total			\$69.95

Mill House Water Facility - 751 E. Main St., Plano, IL 60545

Service	Quantity	Unit Cost	Monthly Cost
30Mb/30Mb Business Fiber Internet	1	\$69.95	\$69.95
Total			\$69.95

City Garage - 730 E. Main St., Plano, IL 60545

Service	Quantity	Unit Cost	Monthly Cost
100Mb/100Mb Business Fiber Internet	1	\$99.95	\$99.95
Zyxel Managed Wi-Fi Router	1	\$9.95	\$9.95
Basic IPTV with 1 Set Top Box	1	\$0.00	\$0.00
Total			\$109.90

Option 2- Total combined charges for the seven (7) City of Plano locations listed above = \$1429.40/month

Please Note:

- All prices quoted above are before applicable Federal and State taxes.
- Three (3) year term agreement required.

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Contact Information

Darci More

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Steve Jones

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tom.schmidt@metronetinc.com

Kelvin Fee

Executive VP, Field Operations - Illinois
(779) 252-1220
kelvin.fee@metronetinc.com

MetroNet Oswego, IL Office

1561 U.S. Route 34
Oswego, IL 60543
(331) 717-2123

MetroNet Geneva, IL Office

1772 S. Randall Road, Suite 160
Geneva, IL 60134
(630) 345-6100

MetroNet Sycamore, IL Office

2688 DeKalb Avenue
Sycamore, IL 60178
(779) 222-5011

MetroNet Corporate Headquarters

3701 Communications Way
Evansville, Indiana 47715
Phone - (844) 684-0215

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Thank You

We know you have a choice of providers and appreciate your taking the time to review the solutions offered by MetroNet. We are confident in their power to make the City of Plano successful and look forward to having you as a valued customer.

FIBER BASIC IPTV

- 14 C-SPAN
- 18 C-SPAN 2
- 208 C-SPAN 3
- 211 Daystar HD
- 20 EWTN
- 17 HSN
- 41 Jewelry Channel HD
- 2 Public Educational Government
- 3 Public Educational Government
- 16 QVC HD
- 83 QVC2 HD
- 84 TBN (Trinity Broadcast Network)
- 6 WBBM-CBS HD
- 129 WBBM-Decades
- 10 WCPX-ION HD
- 132 WFLD-DT2 CHICAGO, ILL. (MOVIES!)
- 133 WFLD-DT3 CHICAGO, ILL. (BUZZR)
- 12 WFLD-FOX HD
- 15 WGN America HD
- 9 WGN HD
- 134 WGN-Antenna TV
- 135 WGN-Court TV
- 7 WLS-ABC HD
- 130 WLS-Live Well Network HD
- 128 WMAQ-Cozi TV
- 5 WMAQ-NBC HD
- 8 WPWR-My Network/CW HD
- 23 WSNS - Telemundo HD
- 136 WSNS-TeleXitos
- 127 WTTW PBS Kids
- 13 WTTW-PBS HD
- 4 WYIN - PBS HD
- 126 WYIN NHK World HD

FIBER STANDARD IPTV + BASIC

- 70 A&E HD
- 67 AMC HD
- 69 Animal Planet HD
- 88 AWE HD
- 248 AXS TV HD
- 220 BBC America HD
- 85 BET HD
- 256 Big Ten Network 1
- 257 Big Ten Network 2
- 30 Big Ten Network HD
- 68 Bravo HD
- 51 Cartoon Network HD
- 82 CMT HD
- 47 CNBC HD
- 214 CNBC World
- 44 CNN HD
- 59 Comedy Central HD
- 73 Discovery Channel HD
- 50 Disney Channel HD
- 74 Disney Junior HD
- 76 E! HD
- 34 ESPN Classic
- 32 ESPN HD
- 33 ESPN2 HD
- 35 ESPNNews HD
- 77 Food Network HD
- 209 Fox Business HD
- 43 Fox News HD

- 39 Fox Sports 1 HD
- 53 Freeform HD
- 56 FX HD
- 240 FXM HD
- 259 FXX HD
- 40 Golf Channel HD
- 66 Hallmark Channel HD
- 241 Hallmark Movies & Mysteries HD
- 72 HGTV HD
- 75 History Channel HD
- 45 HLN HD
- 243 IFC
- 218 Investigation Discovery HD
- 62 Lifetime HD
- 64 Lifetime Real Women
- 63 LMN HD
- 37 MLB Network HD
- 270 MotorTrend HD
- 46 MSNBC HD
- 80 MTV HD
- 79 National Geographic HD
- 258 NBA TV HD
- 36 NBC Sports Chicago HD
- 266 NBC Sports Chicago+ HD
- 31 NBC Sports Network HD
- 38 NFL Network HD
- 49 Nickelodeon HD
- 48 OAN HD
- 244 OWN HD
- 202 Oxygen HD
- 58 Paramount Network HD
- 268 SundanceTV
- 60 Syfy HD
- 54 TBS HD
- 65 TCM HD
- 42 The Weather Channel HD
- 71 TLC HD
- 55 TNT HD
- 78 Travel Channel HD
- 61 truTV HD
- 52 TV Land HD
- 231 UNIVERSAL Kids HD
- 57 USA Network HD
- 81 VH-1 HD
- 201 WE tv

FIBER PREFERRED IPTV + BASIC + STANDARD

- 219 American Heroes Channel HD
- 235 BET Jams
- 239 BET Soul
- 230 Boomerang
- 213 BYU
- 252 CBS Sports Network HD
- 238 CMT Music
- 282 Crime & Investigation HD
- 215 Destination America HD
- 216 Discovery Family HD
- 221 Discovery Life
- 232 Disney XD HD
- 251 ESPNU HD
- 253 FCS - Atlantic
- 254 FCS - Central
- 255 FCS - Pacific
- 261 Fox Sports 2 HD

- 203 Fusion HD
- 225 FYI HD
- 210 GAC HD
- 206 GSN (Game Show Network) HD
- 267 Inspiration Network
- 281 Military History
- 237 MTV Classic
- 233 MTV2 HD
- 245 Nat Geo Wild HD
- 258 NBA TV HD
- 229 Nick Jr. HD
- 234 NickMusic
- 228 Nicktoons HD
- 217 Science Channel HD
- 277 SEC Network HD
- 279 SEC Network HD (Alt)
- 207 SHOPHQ HD
- 280 SMITHSONIAN HD
- 227 TeenNick
- 283 The Olympic Channel HD
- 236 Tr3s
- 224 VICELAND HD

SPORTS TIER

- 252 CBS Sports Network HD
- 253 FCS - Atlantic ▲
- 254 FCS - Central ▲
- 255 FCS - Pacific ▲
- 269 Fox Deportes HD ▲
- 262 Fox Soccer Plus HD ▲
- 284 Longhorn Network HD
- 271 MAVTV HD
- 289 MLB Network StrikeZone HD
- 258 NBA TV HD ▲
- 250 NFL RedZone HD
- 264 Outdoor Channel HD
- 272 Outside Television HD
- 273 Pac-12 Network HD
- 277 SEC Network HD
- 279 SEC Network HD (Alt)
- 263 Sportsman Channel HD
- 265 TVG
- 275 World Fishing Network HD
- 285 YES Network HD ▲

HD ELITE

- 286 HD Net Movies
- 288 MGM HD
- 247 MTV Live

Hospitality/Commercial Sports Packs
Require Additional Fee

- Private Viewing: Sports Play 1
- Private Viewing: Sports Play
- ▲ Private Viewing: Sports Play 3